

Course structure and content

The MBA-Course „International Business Consulting“ (IBC)

Compulsory Subjects		Term	Term	Term
		IBC 1	IBC 2	IBC 3
General Management Consulting (GMC)				
Module	Subject			
GMC Corporate Finance	Corporate Finance 1	3 CP		M A S T E R
	Corporate Finance 2		3 CP	
GMC Microeconomics	Microeconomics	3 CP		
GMC Accounting	Cost Management	2 CP		
	Financial Accounting and Reporting 1	3 CP		
GMC Advanced Accounting	Advanced Accounting		5 CP	
GMC Strategic and Marketing Management	Strategic and Marketing Management	5 CP		
GMC Turnaround Management	International Economic Law 1	2 CP		
	Turnaround Management 1		3 CP	
ITC Integrated Case Study	Integrated Case Study		4 CP	
Logistics Consulting (LC)				
Module	Subject			
LC Logistics and Simulation	Production and Operations Management	2 CP		T H E
	Modeling and Simulation	2 CP		
	Supply Chain Management	2 CP		
	Simulation Cases		2 CP	
Information Technology Consulting (ITC)				
Module	Subject			S
ITC Business Information Systems	Business Information Systems 1		2 CP	I
	Business Information Systems 2		3 CP	
Leadership Management (LM)				
Module	Subject			S
LM Leadership Management	Organisational Behaviour	2 CP		
	Psychological Aspects of Consulting		2 CP	
	Managing People in Projects		2 CP	
Total amount of compulsory hours		26 CP	26 CP	
+ 8hrs. Elective Courses (minimum from first 2 semesters)		8 CP		
Total amount of lessons		60 CP		30 CP

CP refers to Credit Points. The MBA program corresponds to the 90 European Credit Transfer System (ECTS).

MBA-IBC elective subjects are offered in order to meet the 90 ECTS. A minimum of 8 Credit Points is required in order to graduate. There are no limitations in terms of participation in the elective courses offered.

Elective Subjects		Term	Term	Term
		IBC 1	IBC 2	IBC 3
Operational Consulting (OC)				
Module	Subject			
OC Operational Consulting	Managing Complexity 1	2 CP		M A S T E R
	Managing Complexity 2		2 CP	
	Project Management	2 CP		
	International Economic Law 2		2 CP	
	Lobbying	2 CP		
	Managing the Sales System		2 CP	
	Advanced Business Analytics	2 CP		
	Principles of Pitching		2 CP	
Strategic Consulting (SC)				
Module	Subject			
SC Strategic Consulting	Change Management		2 CP	T H E S I S
	Board of Directors	2 CP		
	Business Development		2 CP	
	Management of Consultancies	2 CP		
	Turnaround Management 2		2 CP	
	Risk Management	2 CP		
	Financial Accounting and Reporting II		2 CP	
	Management of Start-ups	2 CP		
	Corporate Sustainability		2 CP	
	Benchmarking	2 CP		
German (G)				
Module	Subject			
German	German Language		2 CP	

Important hint:

Students can choose to participate in all elective subjects offered and choose subjects with best results in order to graduate with better grades.